

**MEETING OF THE BOARD OF TRUSTEES OF THE
WILLIAM PATERSON UNIVERSITY OF NEW JERSEY**

Wednesday, March 23, 2011

A meeting of the William Paterson Board of Trustees was held by telephone conference call on Wednesday, March 23, 2011 at 1:30 p.m. Access to the meeting was made available to the public in the Green Room, Hobart Manor. Mr. Adzima, the President, the Cabinet and other staff were present in the Green Room, Hobart Manor. Mr. Mazzola called the meeting to order at 1:35 p.m. via teleconference.

BOARD MEMBERS PRESENT: Mr. Adzima, Mr. Gruel, Mr. Mazzola, Ms. Niro, Mr. Pesce, Dr. Pruitt, Mr. Taylor and President Waldron

ABSENT: Ms. DeMarco Clisset, Mr. Guarasci, Mr. Jackson, Ms. Mascolo, Ms. Zolla

OTHERS PRESENT:

Provost and Senior Vice President Weil, Vice President Bolyai, Vice President Deller, Dr. Seal, Mr. Goldstein, DAG Cheryl Clarke, and Mrs. Santaniello.

ANNOUNCEMENT CONCERNING ADEQUATE NOTICE OF MEETING:

In accordance with the "Open Public Meetings Act," the Chairperson publicly announced and had entered into the minutes that "adequate notice" of this meeting was provided. In compliance with the Statute, this notice was posted on the University's web page and distributed to The Herald News, The Record, and The Star Ledger more than 48 hours prior to this meeting.

Mr. Mazzola welcomed everyone to the meeting and asked Ms. Niro to present background information on the two bid waivers being recommended by the Finance, Audit and Institutional Development Committee to the William Paterson Board of Trustees for approval.

Ms. Niro reported that the Finance, Audit and Institutional Development Committee met via teleconference on March 17, 2011. They discussed the two bid waivers and agreed that both are time sensitive.

The first is for Anthony Knerr & Associates to provide professional consulting services on the development of the University Strategic Plan. A University Strategic plan is a key initiative identified in our Middle States Self –Study and acknowledged as such by the Middle States accreditation team who conducted the University's decennial visit March 20 through March 23, 2011. The Finance, Audit and Institutional Development Committee recommends approval of the bid waiver for Anthony Knerr & Associates.

The bid waiver for Kalish and Associates is to provide professional consulting services to conduct the search for the Vice President for Institutional Advancement. VP Deller is retiring at the end of the semester and time is of the essence in the search for her replacement. In order not to lose momentum, the Finance, Audit and Institutional Development Committee recommends approval of the bid waiver for Kalish and Associates.

A motion was made by Linda Niro and seconded by Frederick Gruel to adopt the following resolution:

3-11-8 RESOLUTION, BID WAIVER, ANTHONY KNERR & ASSOCIATES (Appendix 8)

Mr. Mazzola called for a roll call vote and the responses were:

Stephen Adzima	Yes
Frederick Gruel	Yes
Vincent Mazzola	Yes
Linda Niro	Yes
William Pesce	Yes
Henry Pruitt	Yes
Robert Taylor	Yes

The resolution was adopted unanimously.

A motion was made by Linda Niro and seconded by Frederick Gruel to adopt the following resolution:

3-11-9 RESOLUTION, BID WAIVER, KALISH & ASSOCIATES (Appendix 9)

Mr. Mazzola called for a roll call vote and the responses were:

Stephen Adzima	Yes
Frederick Gruel	Yes
Vincent Mazzola	Yes
Linda Niro	Yes
William Pesce	Yes
Henry Pruitt	Yes
Robert Taylor	Yes

The resolution was adopted unanimously.

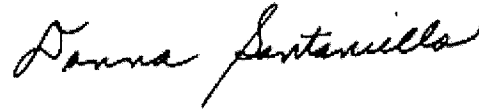
Mr. Mazzola asked the President to give a brief update on the Middle States Accreditation visit. The President reported that the exit interview was very positive. We met 13 out of 14 standards unconditionally and one of the standards was met in part and that was the standard dealing with strategic planning and budget transparency. The team acknowledged the progress we have made in this area and recommended that the additional steps be implemented promptly.

The team was very positive about the University and the way the review was conducted, extremely complimentary about the faculty and noted the students were engaged and energetic. President Waldron will receive the written report in about three weeks and she will share the report with the Board.

Mr. Mazzola thanked President Waldron and the administrative team for their efforts in preparing for the Middle States accreditation site visit.

At approximately 2:00 p.m., there being no further business, a motion was made by Frederick Gruel and seconded by Steve Adzima for the meeting to be adjourned. The motion carried unanimously.

Respectfully submitted,

A handwritten signature in black ink, reading "Donna Santaniello". The signature is written in a cursive style with a large initial 'D' and a long, sweeping tail.

Donna Santaniello
Assistant to the President
and Board of Trustees

March 23, 2011

3-11-8 BID WAIVER, ANTHONY KNERR & ASSOCIATES

- WHEREAS:** The State College Contracts Law, N.J.S.A. 18A:64-52 et seq., requires that contracts be made and awarded only by the state college/university after public advertising for bids and bidding for contracts in excess of \$30,100, and
- WHEREAS:** The State College Contracts Law, N.J.S.A. 18A:64-56, permits in certain specified instances that contracts may be made, negotiated, or awarded by the state college/university by resolution of its Board of Trustees without public advertising for bids and bidding, and
- WHEREAS:** The University has determined that it needs to engage a consultant to assist the University in developing a strategic plan, and
- WHEREAS:** The purchase of the services provided is exempted from public bidding pursuant to N.J.S.A. 18A:64-56 5.a.(15), and
- WHEREAS:** The Vice President for Administration and Finance has certified that there are sufficient budgeted funds available to pay the expense authorized, and that the process employed in recommending this action complies with all applicable statutes and regulations, and
- WHEREAS:** The Finance, Audit and Institutional Development Committee recommends that the Board of Trustees approves this expenditure herein, therefore, be it
- RESOLVED:** By the Board of Trustees that the University President or her designee be authorized to enter into an agreement with Anthony Knerr & Associates, of New York, New York, in an amount not to exceed \$120,000 including reimbursables.

3-11-9

BID WAIVER, KALISH & ASSOCIATES

WHEREAS: The State College Contracts Law, N.J.S.A. 18A:64-52 et seq., requires that contracts be made and awarded only by the state college/university after public advertising for bids and bidding for contracts in excess of \$30,100, and

WHEREAS: The State College Contracts Law, N.J.S.A. 18A:64-56, permits in certain specified instances that contracts may be made, negotiated, or awarded by the state college/university by resolution of its Board of Trustees without public advertising for bids and bidding, and

WHEREAS: The University has determined that it needs to engage a search firm to provide executive search consultant services during the University's search process for the Vice President for Institutional Advancement, and

WHEREAS: The purchase of the services provided is exempted from public bidding pursuant to N.J.S.A. 18A:64-56 5.a.(15), and

WHEREAS: The Vice President for Administration and Finance has certified that there are sufficient budgeted funds available to pay the expense authorized, and that the process employed in recommending this action complies with all applicable statutes and regulations, and

WHEREAS: The Finance, Audit and Institutional Development Committee recommends that the Board of Trustees approves this expenditure herein, therefore, be it

RESOLVED: By the Board of Trustees that the University President or her designee be authorized to enter into an agreement with Kalish & Associates, of Lake Success, New York, in an amount not to exceed \$45,000 including reimbursables.